



# Summary of Profit Monitor Results 2020

## Demonstration Farmers



Financial	Average c/litre	
	2020	2019
Gross Output	37.83	36.64
Co-op milk price	37.41	36.0
Total Variable Costs	12.88	13.89
Feed	4.75	5.60
Fertilizer	1.91	2.11
Vet/AI	1.76	1.64
Contractor	2.26	2.28
Total Fixed Costs	9.55	8.42
Total Costs	22.43	22.31
<b>Net Margin (to pay farmer own labour/drawings, tax, repayments)</b>	<b>15.40</b>	<b>14.33</b>

Physical	Average	
	2020	2019
Milk yield produced/cow (litres)	6388	6457
Fat (%)	4.47	4.43
Protein (%)	3.78	3.73
Milk solids produced/cow (kg)	542	542
Farm Stocking rate (LU/ha)	2.40	2.49
Milking Platform Stocking Rate (LU/ha)	3.18	3.11
Dairy cow numbers	142	136
6 week calving rate (%)	85	86
EBI	155	147
Grass grown (ton DM/ha) (PBI data based on min 20 measurements/paddock )	14.3	14