

# Spring Malting Barley

Table 8: Spring Malting Barley Returns

	<b>Average</b>	<b>top 1/3</b>	<b>Top v Average</b>
<b>Physical</b>			
Total No. hectares	3374		
No. Of Farms	107	36	
Tillage Adj. Ha	32	34	+ 2
Yield t/Ha	7.8	8.1	+ 0.33
<b>Financial</b>			
Crop Sales €/tonne	€ 159	€ 160	+ 1
<b>Gross Output /ha</b>	<b>€ 1,445</b>	<b>€ 1,552</b>	<b>+ 106</b>
<i>of which is straw/ha</i>	€ 208	€ 252	+ 44
Material Costs/ha	€ 496	€ 491	- 6
Total Machinery Costs/ha	€ 291	€ 264	- 26
<i>of which are contractor/ha</i>	€ 108	€ 25	- 83
<i>Other Variable Costs/ha</i>	€ 6	€ 1	- 6
<b>Gross Margin / Ha</b>	<b>€ 652</b>	<b>€ 796</b>	<b>+ 144</b>
Fixed Costs / Ha	€ 284	€ 288	+ 3
<b>Net Margin/ha</b>	<b>€ 367</b>	<b>€ 508</b>	<b>+ 141</b>
<b>Key Figures</b>			
Break Even Costs €/ton*	€ 138	€ 129	- 10
Land Lease Costs/ha	€ 117	€ 133	+ 15
<i>Net Margin/ha (exc. Land Rental)</i>	€ 485	€ 641	+ 156

\* Cost per ton excluding straw

- Average yields are 0.1 t/ha (1%) below the CSO national average, with the top group of farmers producing 0.2 t/ha (2.5%) above the CSO national average.
- The top group grew more area and produced 0.33 t/ha (4%) more yield than the ePM average. Average yield for feed and malting growers was the same.

## E-Profit Monitor Analysis | 2017

- The gross output of the top group was €106/ha higher than the average group resulting in a gross margin of €144 more than average group.
- Fixed costs were 3% lower in the top group compared to average.
- Net Margins were €141/ha (38%) higher in the top group compared to average group.
- Average net margin increased by €144/ha (64.5%) compared to 2016.

