

Winter Oats

Table 12: Winter Oats Returns

	Average	top 1/3	Top v Average
Physical			
Total No. hectares	1021		
No. Of Farms	69	23	
Tillage Adj. Ha	15	14	- 0
Yield t/Ha	8.2	8.9	+ 0.77
Financial			
Crop Sales €/tonne	€145	€155	+ 10
Gross Output /ha	€1,360	€ 1,634	+ 274
<i>of which is straw/ha</i>	€175	€ 246	+ 71
Material Costs/ha	€496	€493	- 3
Total Machinery Costs/ha	€279	€287	+ 8
<i>of which are contractor/ha</i>	€145	€46	- 100
Other Variable Costs/ha	€10	€1	- 9
Gross Margin / Ha	€576	€853	+ 277
Fixed Costs / Ha	€342	€319	- 23
Net Margin/ha	€234	€534	+ 300
Key Figures			
Break Even Costs €/ton*	€ 138	€123	- 15
Land Lease Costs/ha	€175	€124	- 51
<i>Net Margin/ha (exc. Land Rental)</i>	€409	€658	+ 248

* Cost per ton excluding straw

- Average yields are 0.7t/ha (8%) below the CSO national average, with the top 1/3 of farmers producing 8.9 t/ha which is the CSO national average.
- The top farms produced 0.77 t/ha (9%) more yield and achieved a far higher price for grain than the ePM average grower.

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- The top group had a higher gross output of €274/ha (20%) higher than the average.
- The gross margin for the top group was €277/ha higher due to the increased output but material and machinery costs were similar.
- The Net Margin of the top growers was €300/ha or 128% higher than the average group.
- Average net margin is identical to 2016 because grain price was the same at €146/t.

