

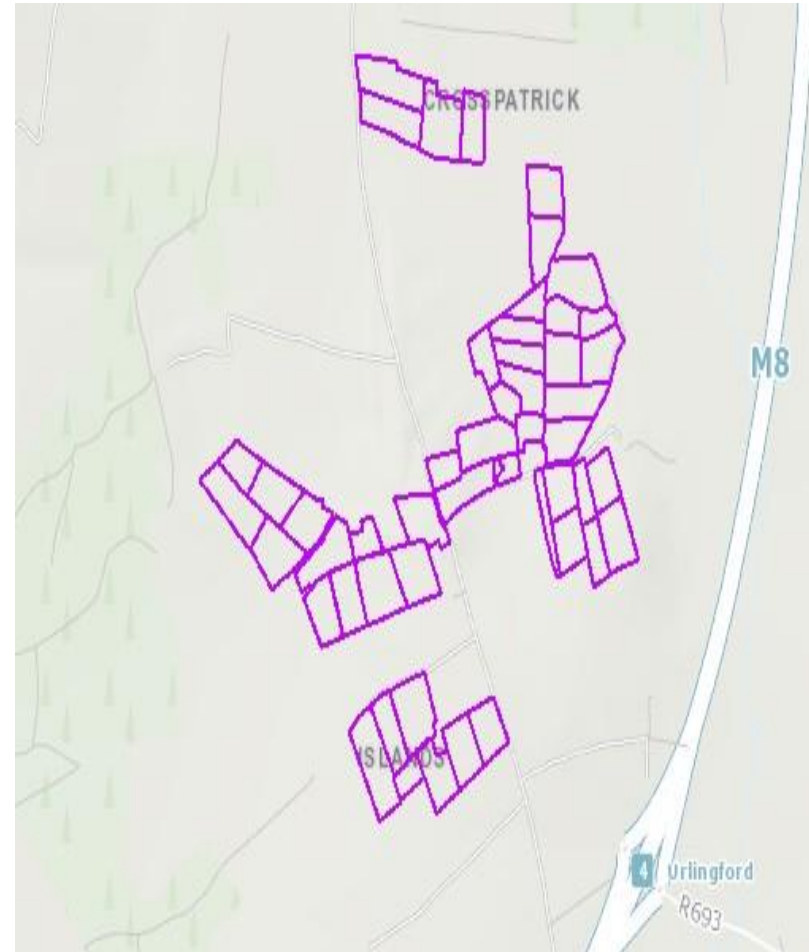
My approach to managing workload

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Farm statistics

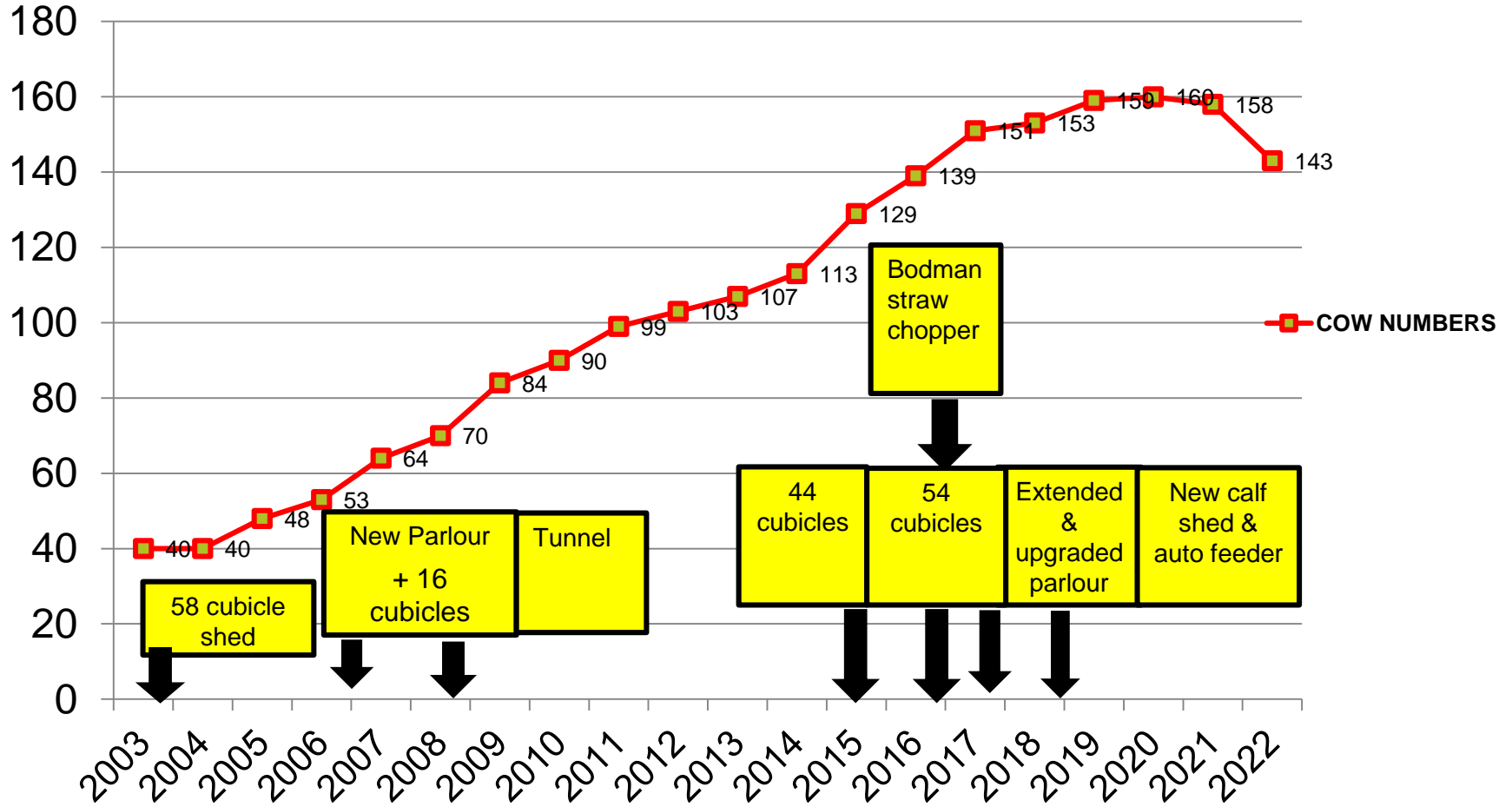
- Whole farm 86ha (2.2 LU/Ha)
- Milking block 66ha (2.15 LU/Ha)
- 150 cows & 35 replacements
- Grass grown 13T DM/Ha
- Herd EBI €204
- 560 MS/kg/cow (1204kg Whole farm/Ha)
- Concentrate fed 800kg



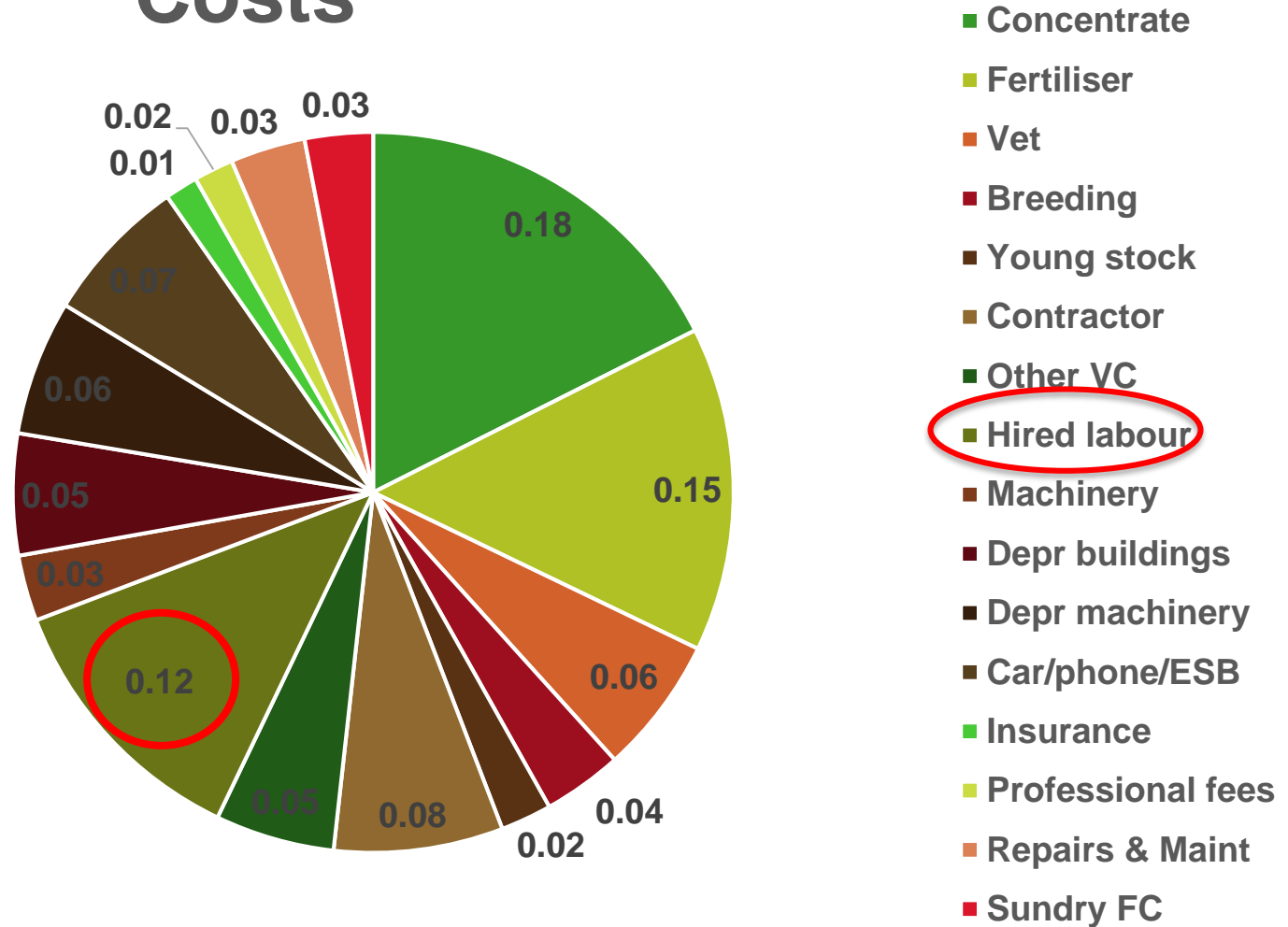
Who runs the farm ?

- Myself
- 2 part time employees
- Family help

Development timeline



Hired help as a Percentage of Total Costs



Milking

- Cow flow / design
- Routine
- Milking times
- Drafting
- Relief milking



Cow breeding & calf rearing

- Compact calving
- OAD AI
- Heat detection
- Calf shed, auto feeders + milk cart.



Grassland management

- Target covers
- Residuals
- Stocking rates
- Tunnel



Use of Contractors

- Fertiliser
- Silage
- Slurry
- Payment



Summary

- Look after students, be fair to them and teach them
- Flexibility with employees
- Investing in facilities & technologies
- Stocking rate and workload
- Review and continue to improve
- Hired Labour = an asset not a cost