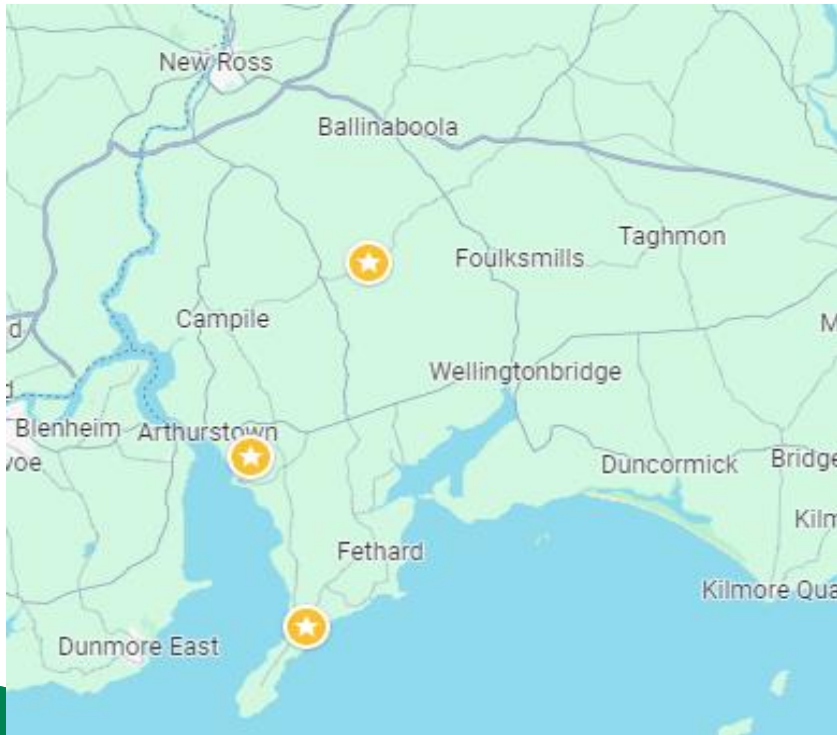
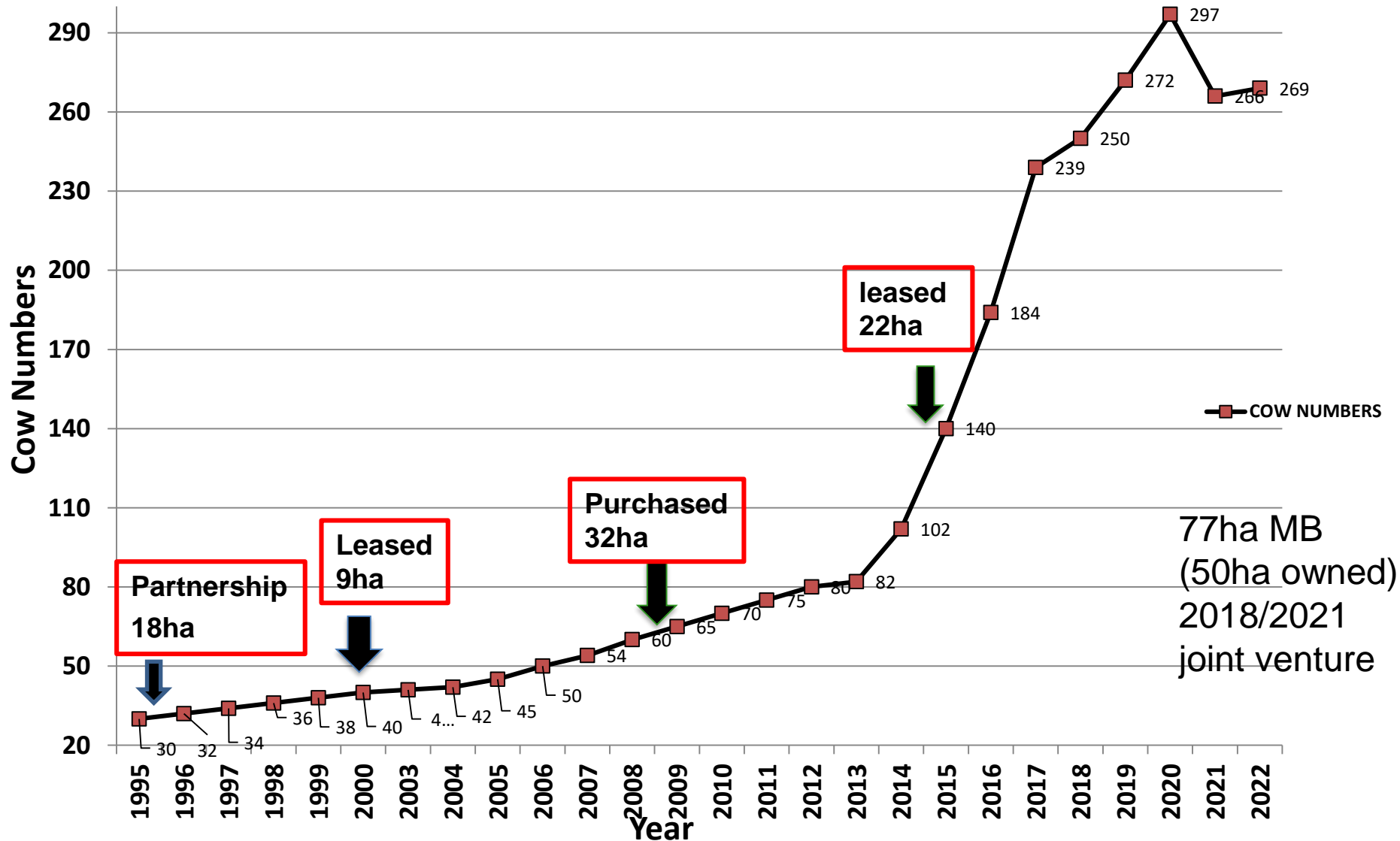


My approach to managing workload



History of the Home Farm



77ha MB
(50ha owned)
2018/2021
joint venture

Current performance

Home farm: Myself & Steven

- 278 cows + 100 replacements
- EBI €183, 82% calved 6 weeks
- Grass grown 15T/ha
- Milking block 3.5 lu/ha
- Whole farm 2.6 lu/ha
- Milk solids/cow 526kg
- Concentrate fed 1.2T



Second farm

- Started in 2018 – joint venture with Michael
- Michael runs 2nd farm
- Facilities



Lesson learnt from second farm

- 2nd farm exposed every weakness
- My time spent on 2nd farm effected home farm
- Home farm herd performance
- Realistic business plan (overspend)
- Expectation of people

Third farm

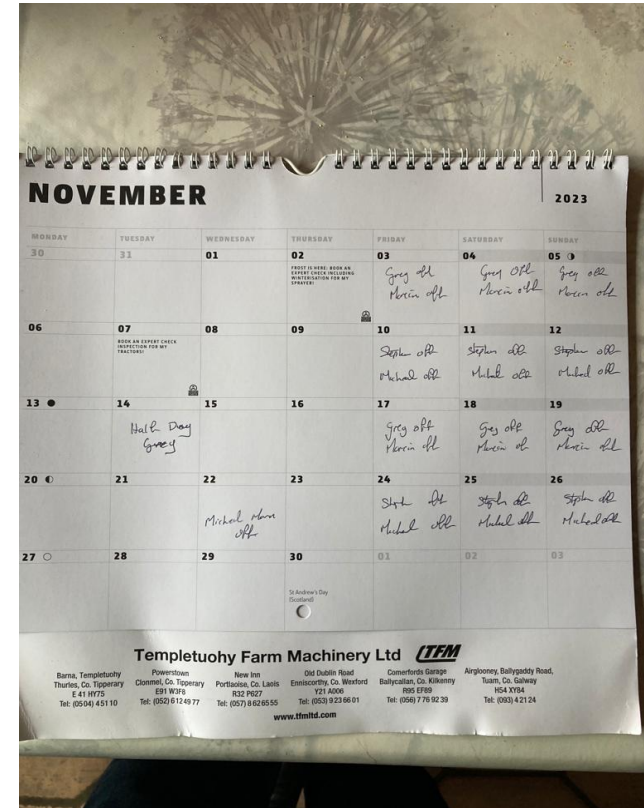
- Started in 2021- joint venture with Michael
- Greg (Farm manager)
- Marsion (Second & Third farm)



Work Rosters

700 cows, 400 replacements ,1000 acres

- Five full time & four part time employees
- Calendar on every farm
- Every 2nd weekend off
- Annual leave
- Time off the farm myself



Working with people

- Facilities good for yourself, staff & environment
- Keep it simple
- Technology
- Awareness of people struggling
- When it goes wrong ask yourself what part did I play
- Paying people & family

Colour Band on	Day cow calves	Take Off Band
GREEN	Monday	Saturday
RED	Tuesday	Sunday
BLUE	Wednesday	Monday
ORANGE	Thursday	Tuesday
PINK	Friday	Wednesday
YELLOW	Saturday	Thursday
YELLOW _{x2}	Sunday	Friday

DOUBLE RED BAND MEANS ANTIBIOTICS HAVE BEEN GIVEN. CHECK WHATSAPP FOR DATE, TIME AND DOSE

Farm development example



Farm development example



Astroturf

Farm development example



Milk bar

Summary

- Farm performance & facilities
- Train yourself to work better with people
- Have to be critical
- Work life balance
- Multi-units is not for everybody

Wexford man John Whelan digs deep to win fourth World Ploughing Championship



Source: www.independent.ie