



AGRICULTURE AND FOOD DEVELOPMENT AUTHORITY

The Irish Agriculture and Food Development Authority



Teagasc National Farm Survey 2014 Preliminary Estimates

Thia Hennessy & Brian Moran

Outline

- What is the National Farm Survey?
- Some definitions
- Overview of farm income results for 2014
- Results by farm system
- New Investment
- Importance of direct payments
- Results by region

National Farm Survey - background

- Operated by Teagasc since 1972
 - EU Statutory Requirement – official farm income statistics
- Sample of 1,000 farms - nationally representative of 80,000 farms
 - Not represented: pigs, poultry, horses, horticulture & very small farms
 - Today estimates based on 800 farms (estimates within 1.5% of total)
- Data provided voluntarily by farmers

Definitions

- Gross output
 - Market gross output revenue from market sales
 - Total gross output includes subsidies
- Family Farm Income (FFI)
 - calculated by deducting all farm costs from gross output
 - family labour is not included as a cost
 - return to family labour, management and investment

Average Farm Income 2014

€26,974

Average Farm Income



Recovery from fodder crisis

Market Output



€65,355

Subsidies



€18,859

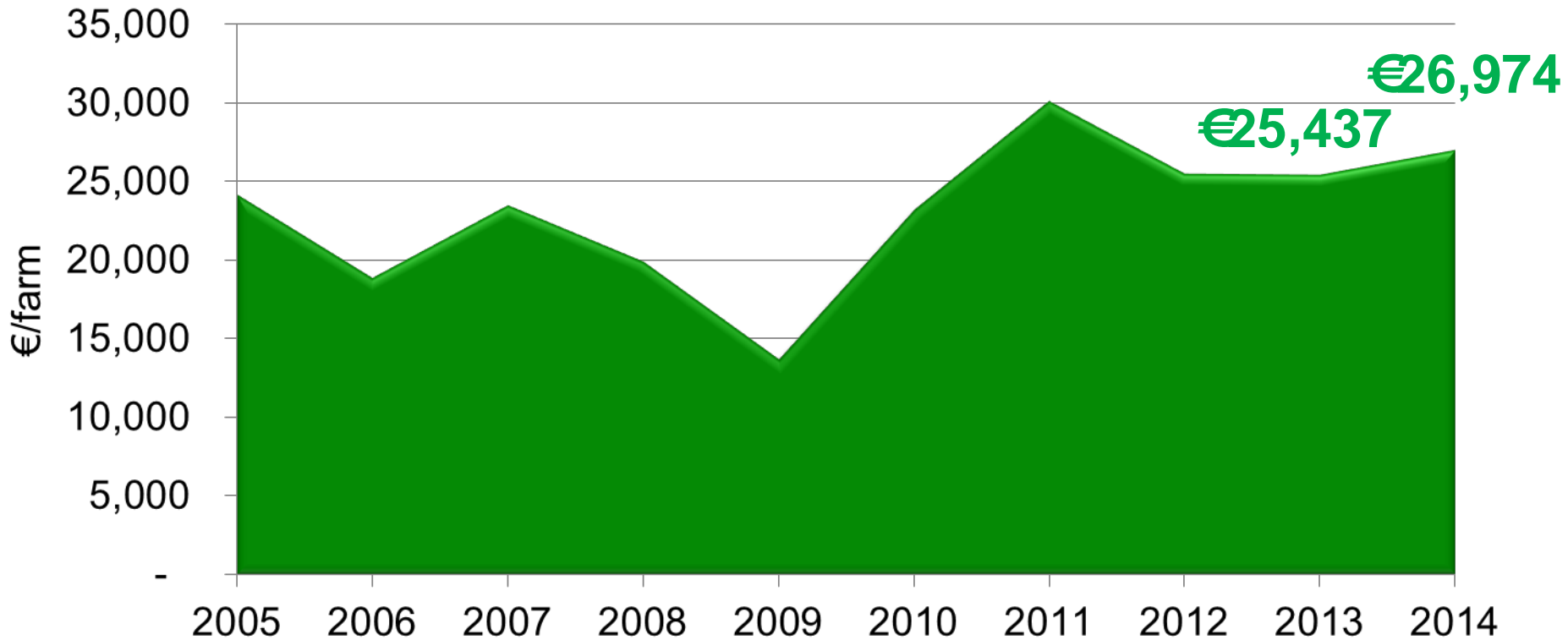
Costs



€57,239



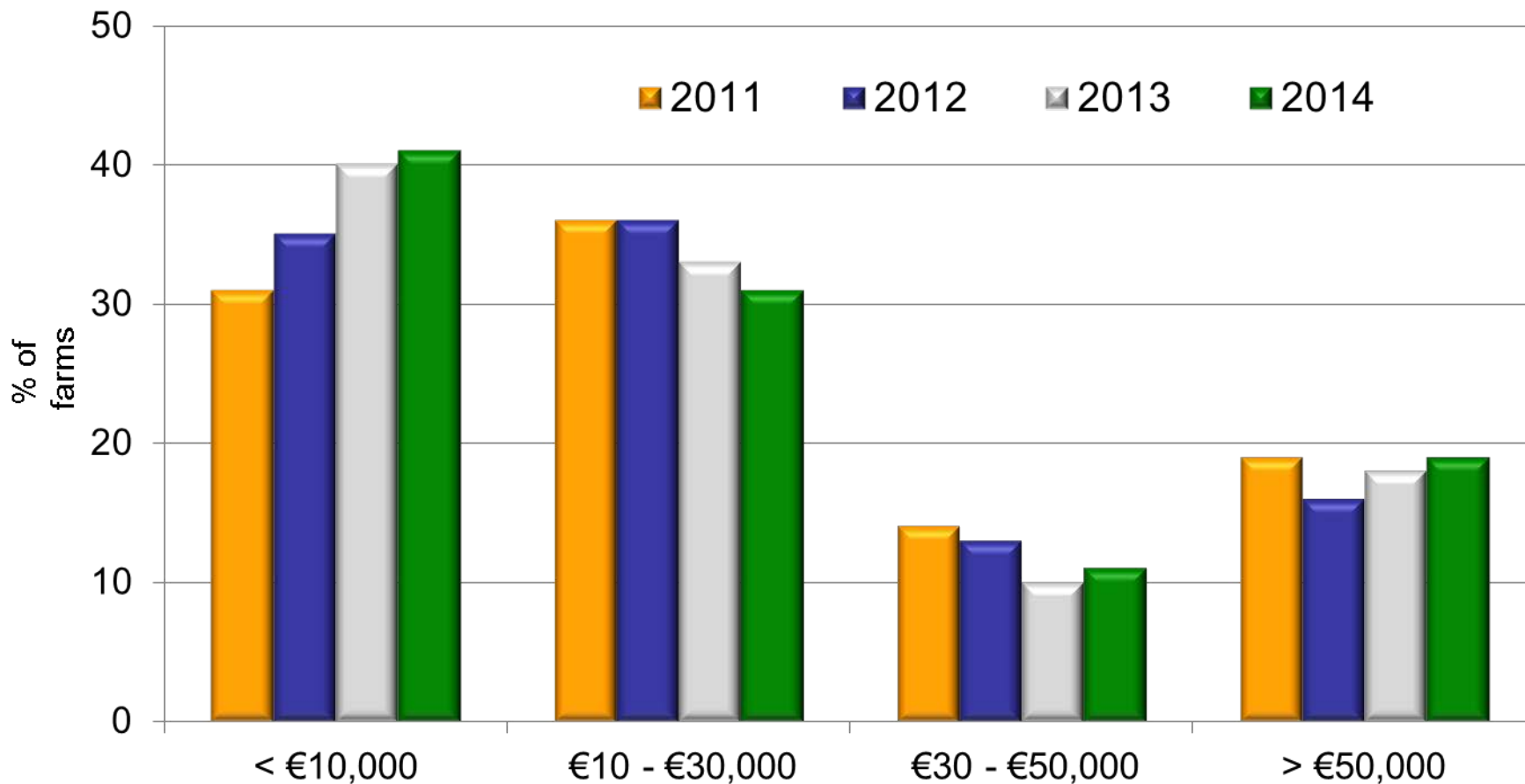
Family Farm Income



Distribution of Income 2014



Distribution of Income



Farm Systems

Farm Systems

1. Dairy
2. Cattle Rearing
3. Cattle Other
4. Sheep
5. Tillage
6. Mixed Livestock

Dairy Farming

Average Dairy
Income

€68,877

9%



Market
Output

-1%

Subsidies

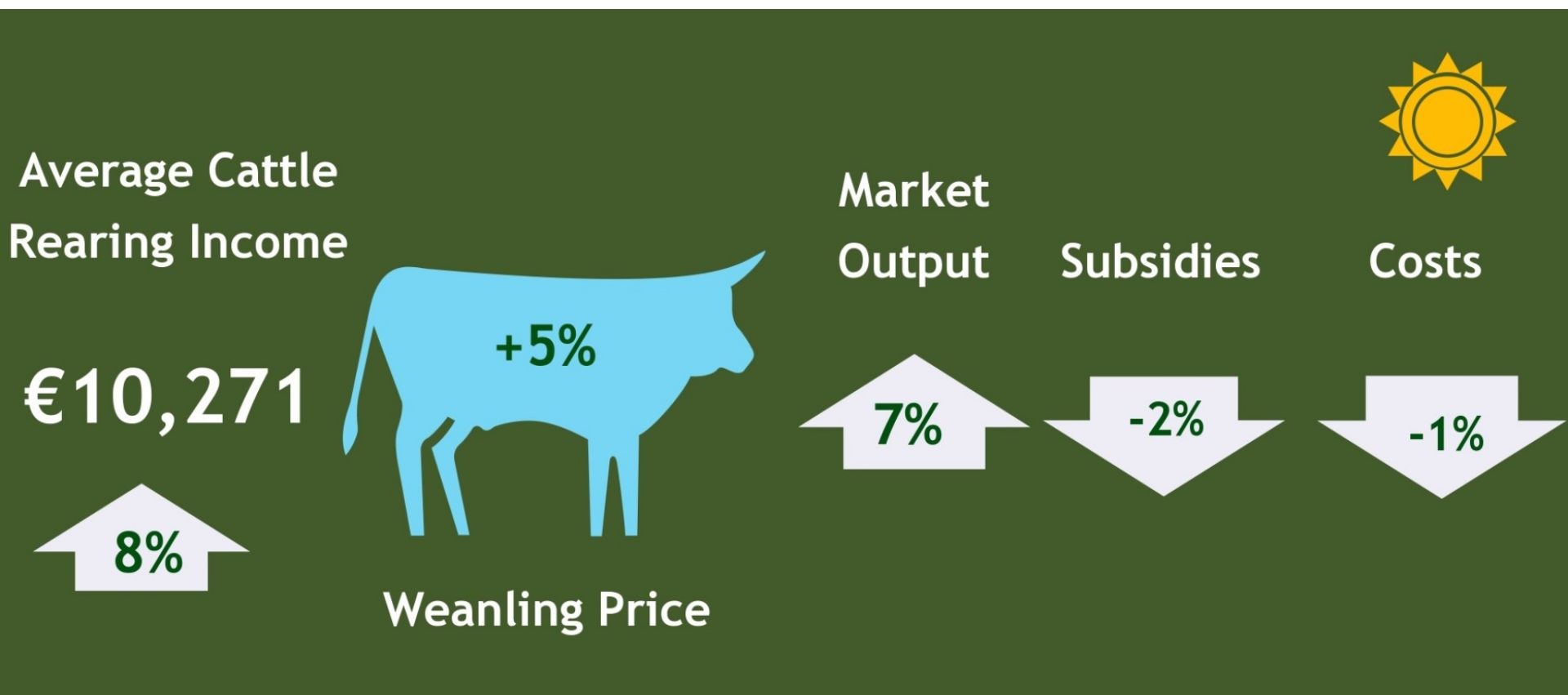
-3%



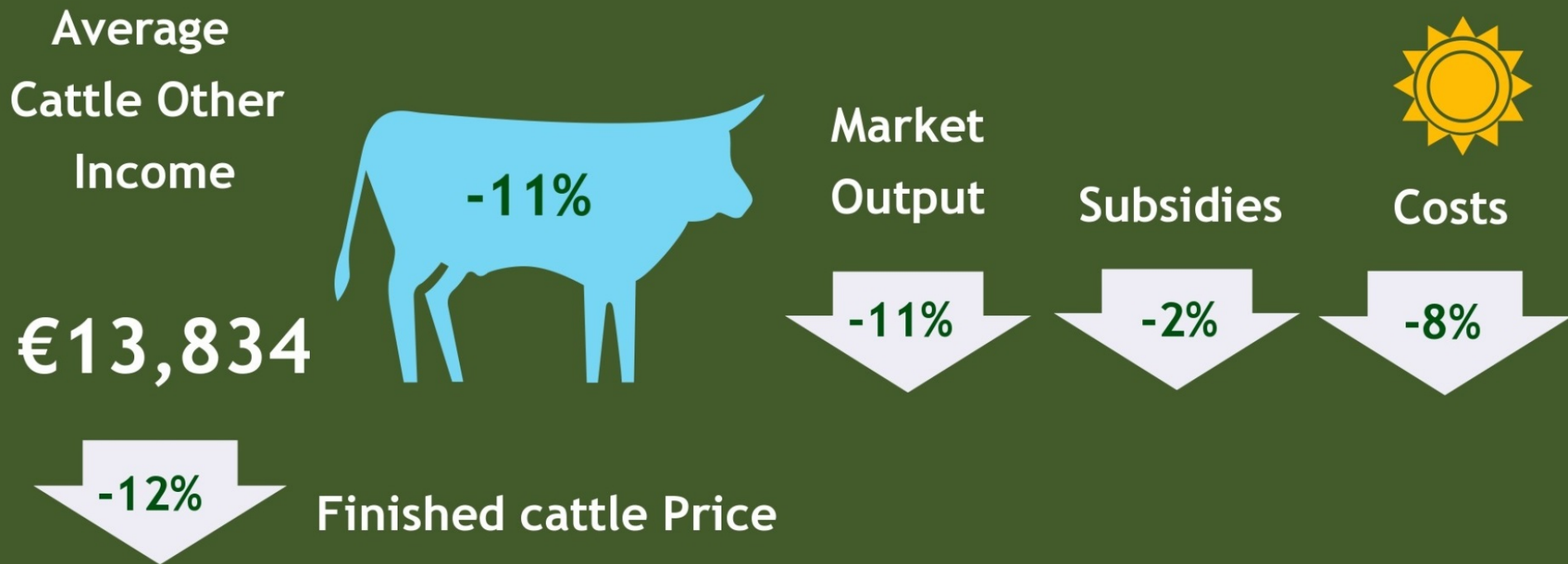
Costs

-7%

Cattle Rearing



Cattle Other



Sheep

Average
Sheep Income

€14,551



Price up 5%



production
up 3%



Tillage

Average
Tillage Income

€28,468

No change



Crop prices down
but yields up

Fertiliser
Expenditure



Mixed Livestock

Mixed livestock
Income

€57,895



45 dairy cows

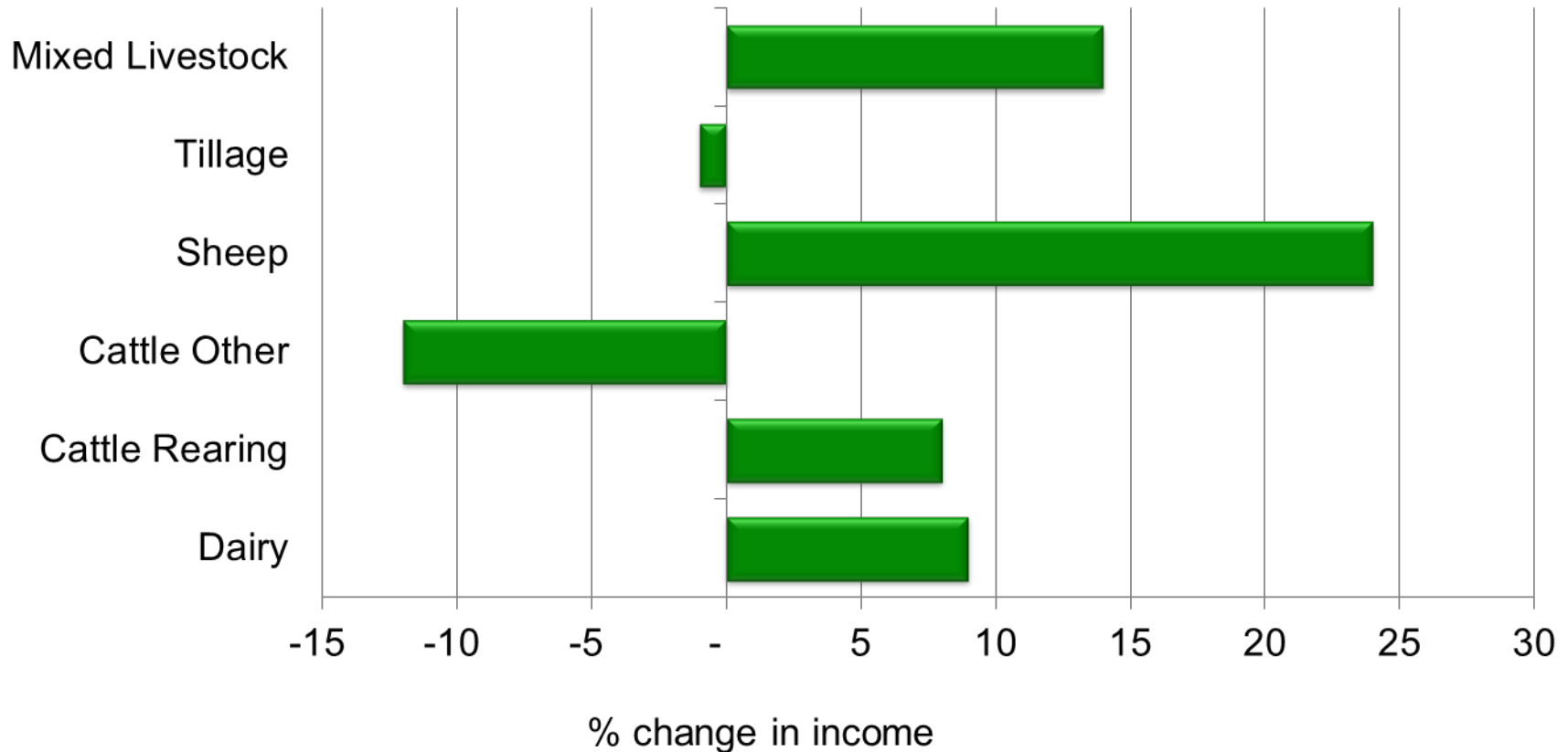


109 livestock
units

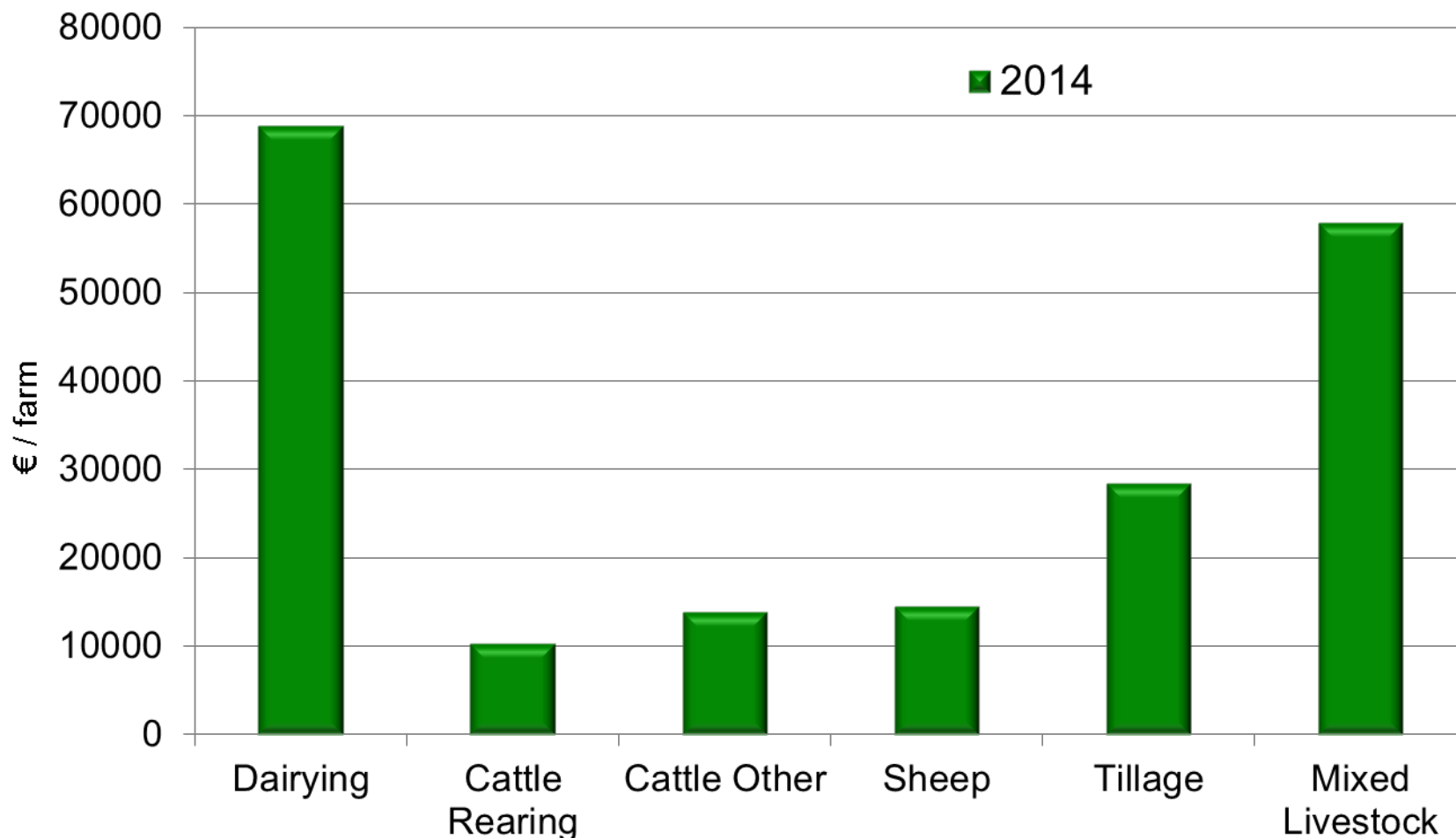


Direct
Costs

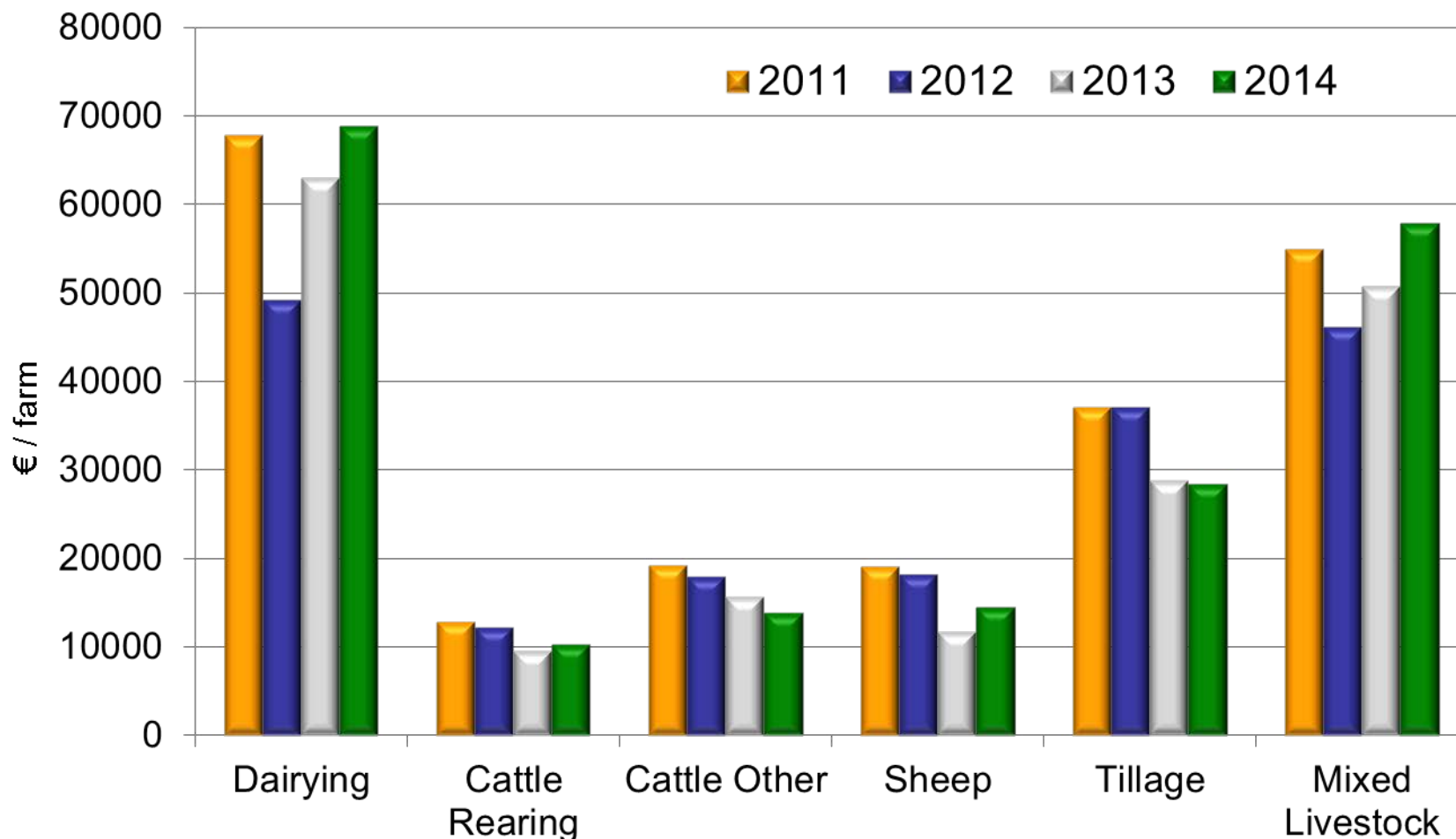
Income Changes by System: 2013 to 2014



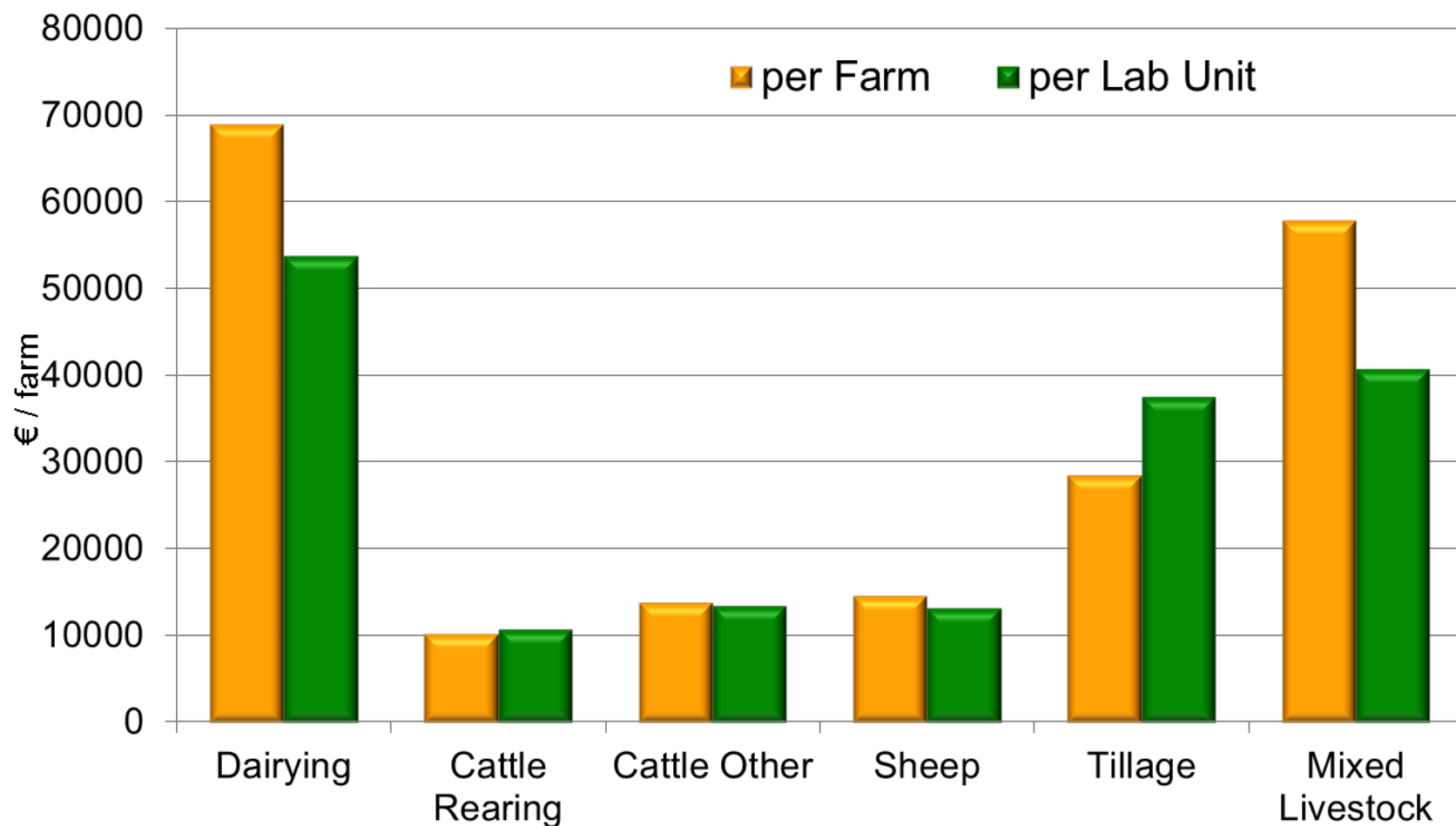
Family Farm Income by System



Family Farm Income by System



Income per Farm & per Labour Unit

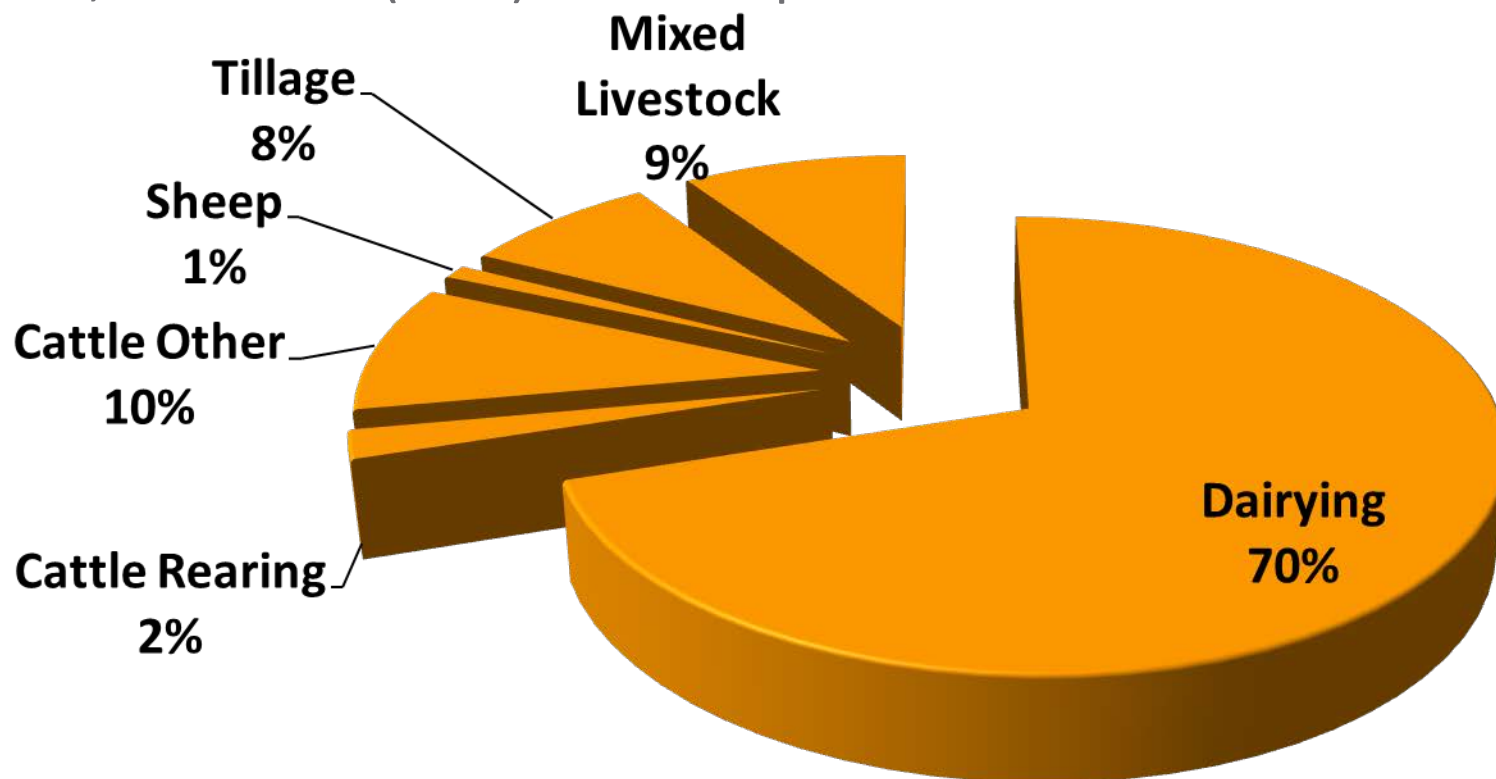


Income Distribution

- 14,000 farms (18%) of farms produced an income of over €50,000

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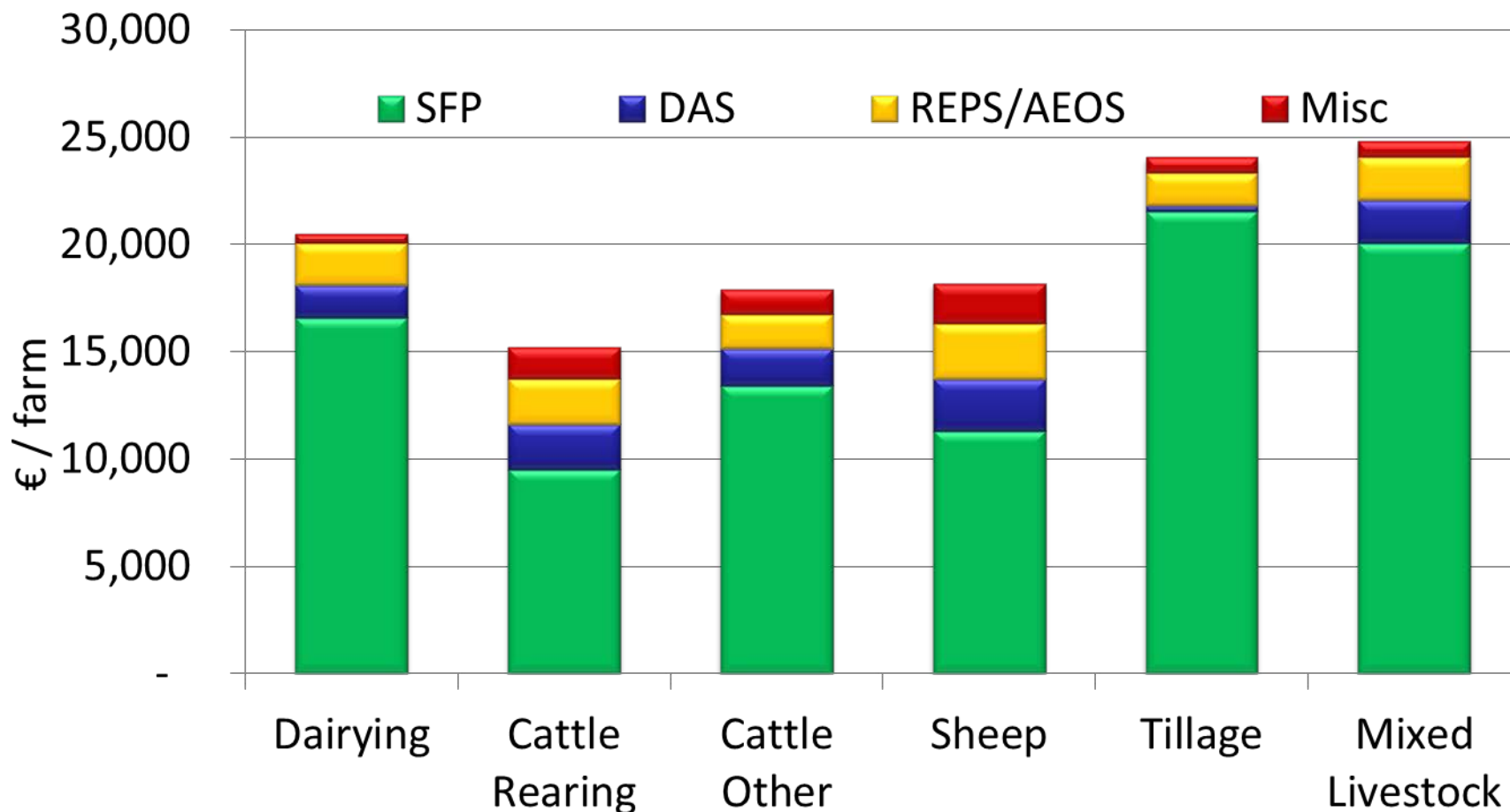
New Farm Investment

New Investment

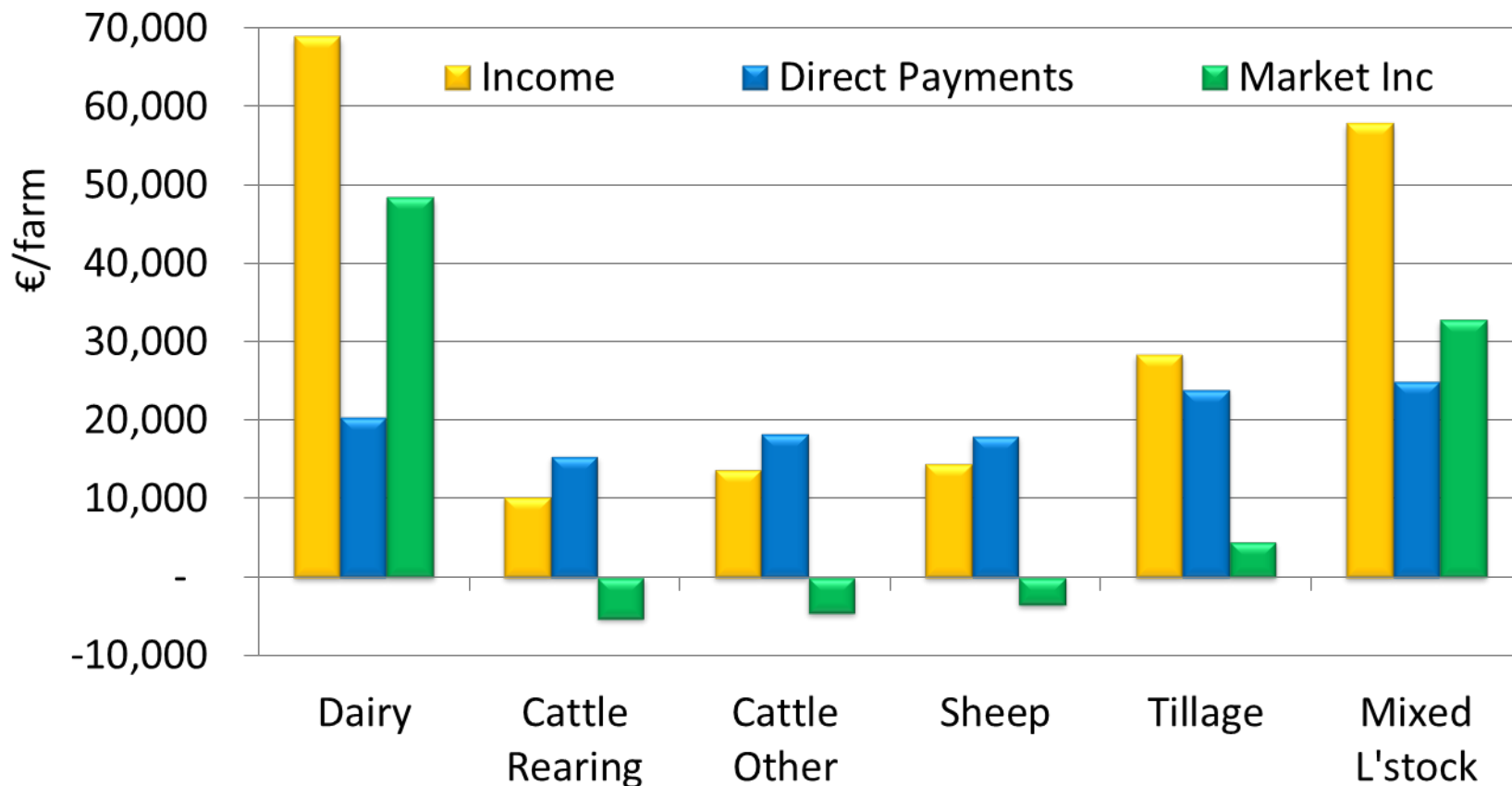
- €620 million invested by farms
 - Down 3% from 2013
- Investment down on all systems except dairy
 - Dairy related investment accounted for 63% of all new investment
- Dairy investment up 16% to €22,000 per farm
- Average borrowings on all farm €23,500
 - Dairy farms €65,300

The importance of Direct Payments

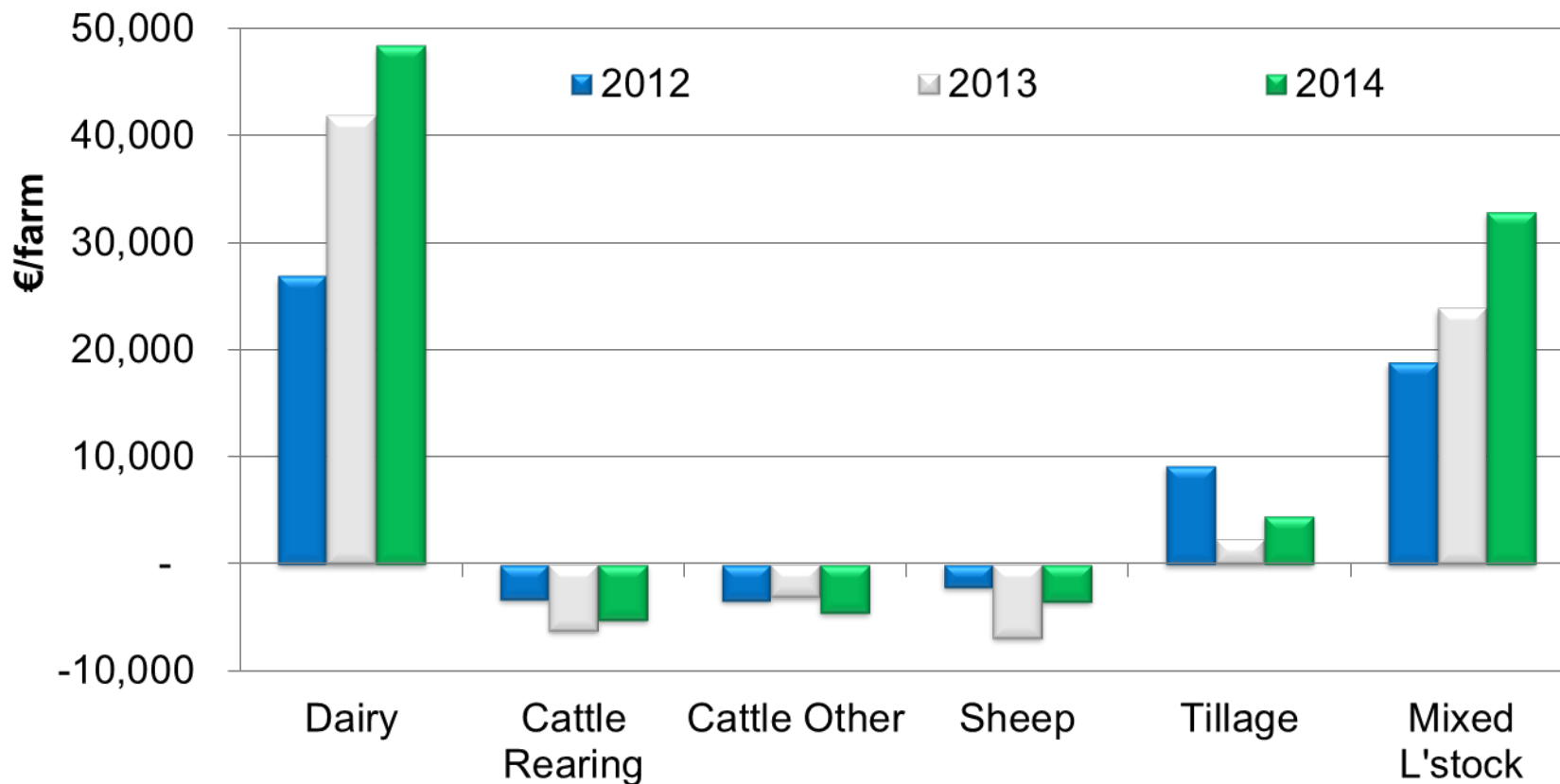
Composition of Direct Payments



Income and Direct Payments 2014

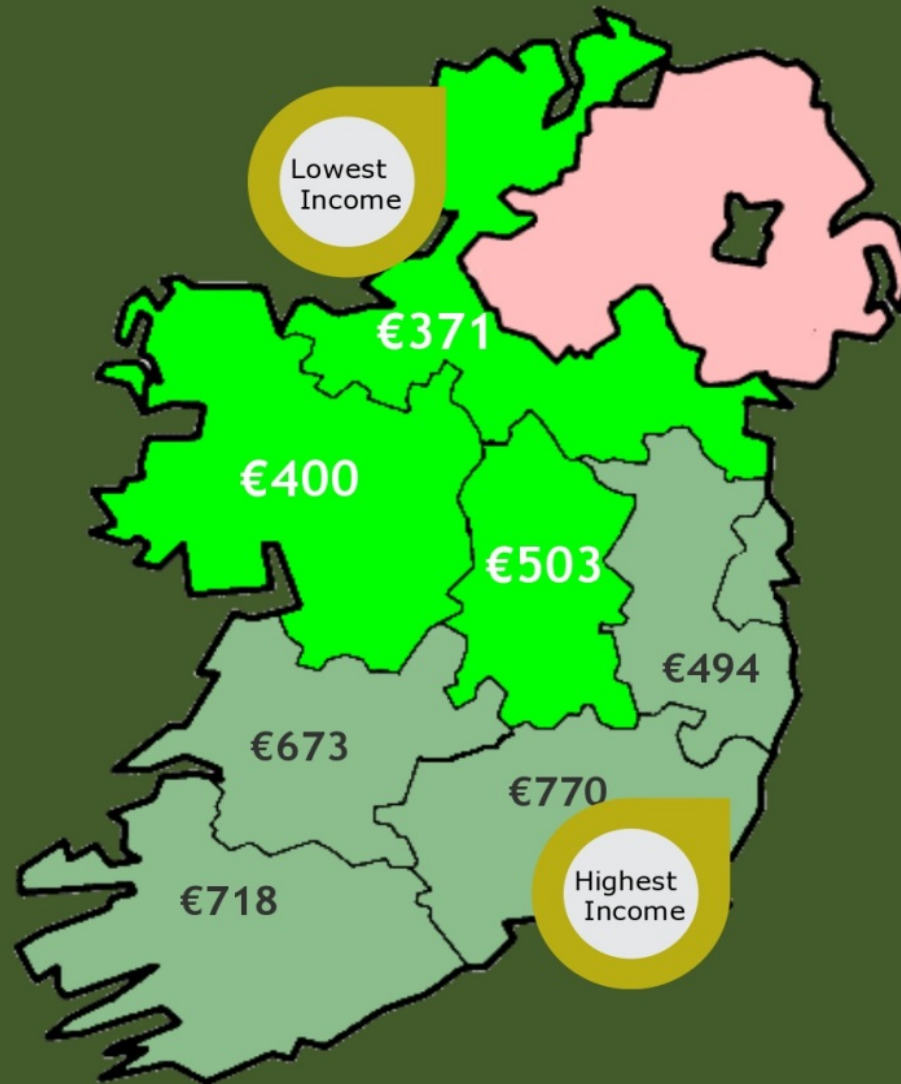


Market Income by Farm System

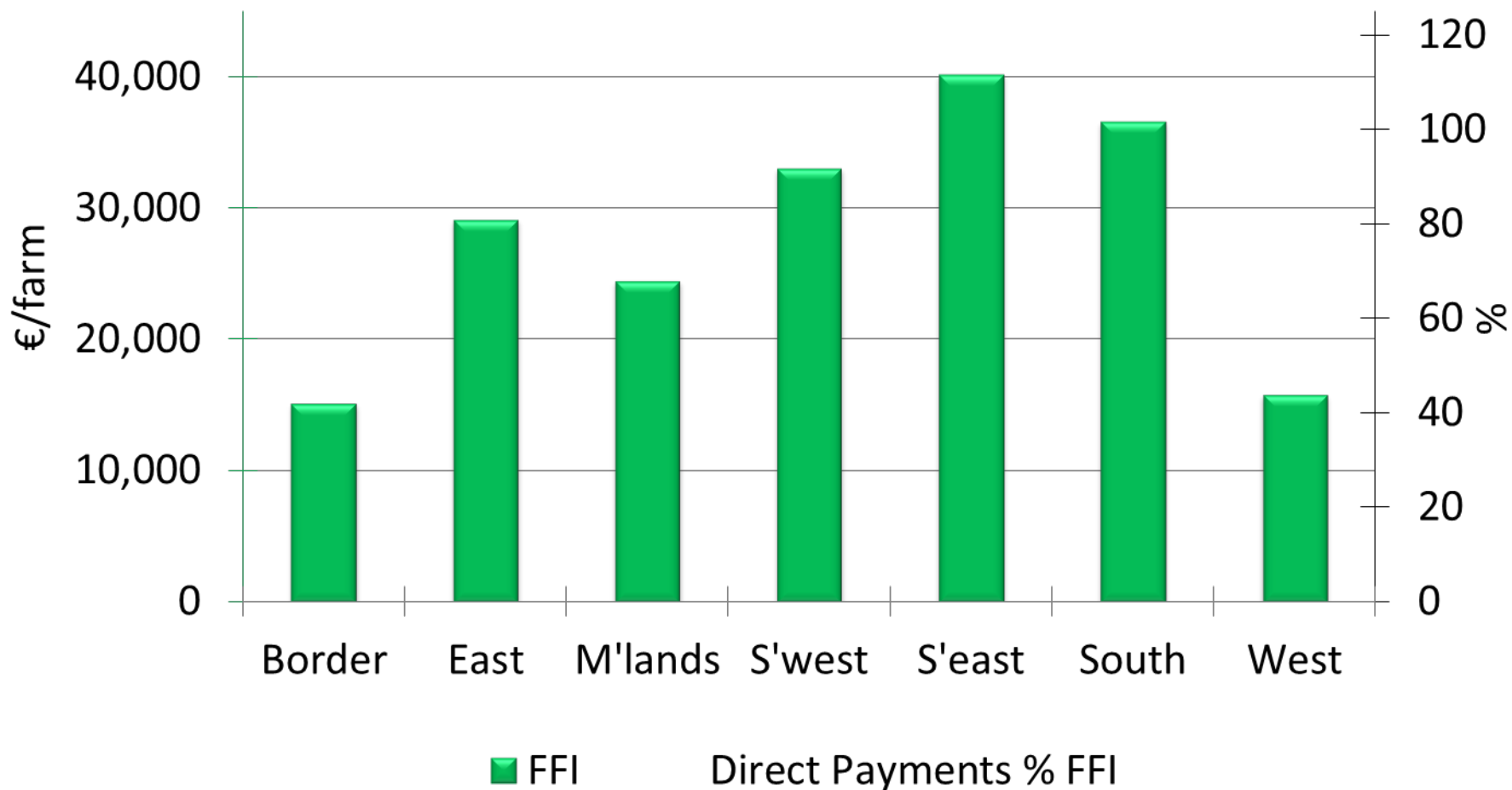


Regional Analysis

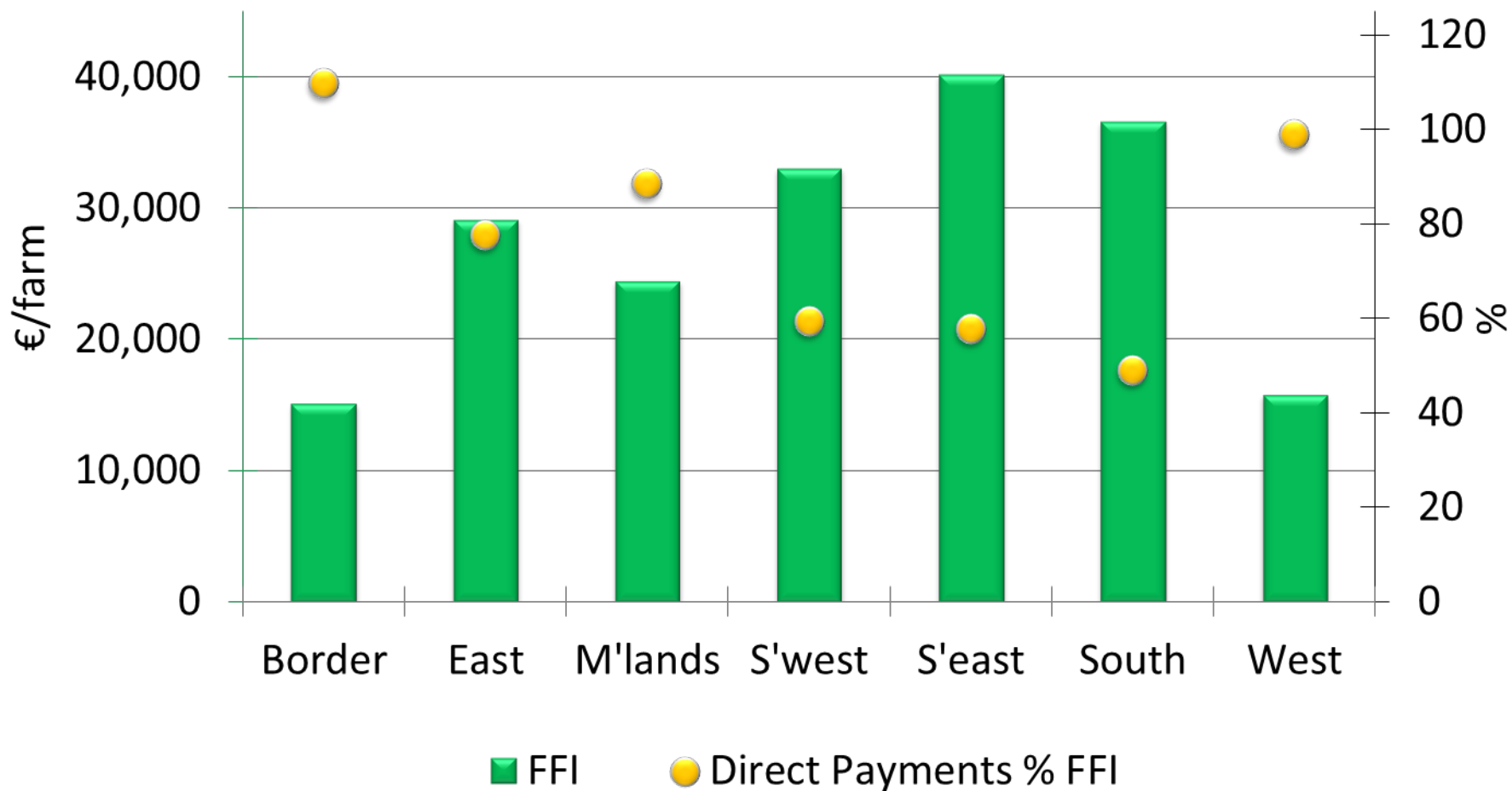
Income per Hectare



Regional Analysis 2014



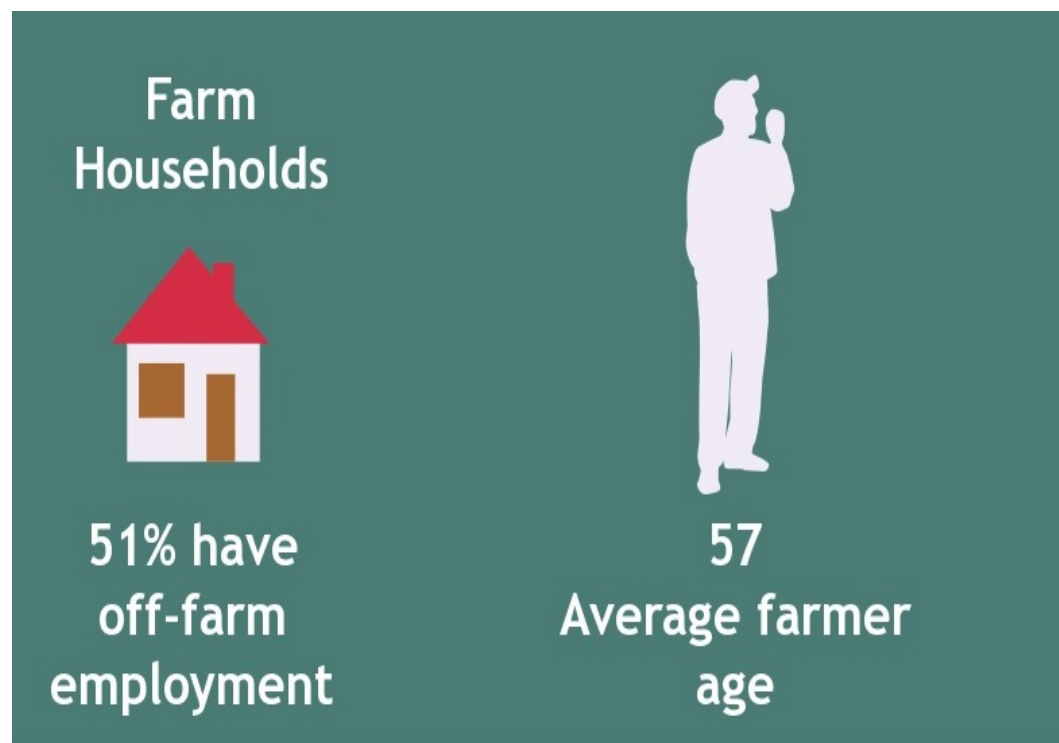
Regional Analysis 2014



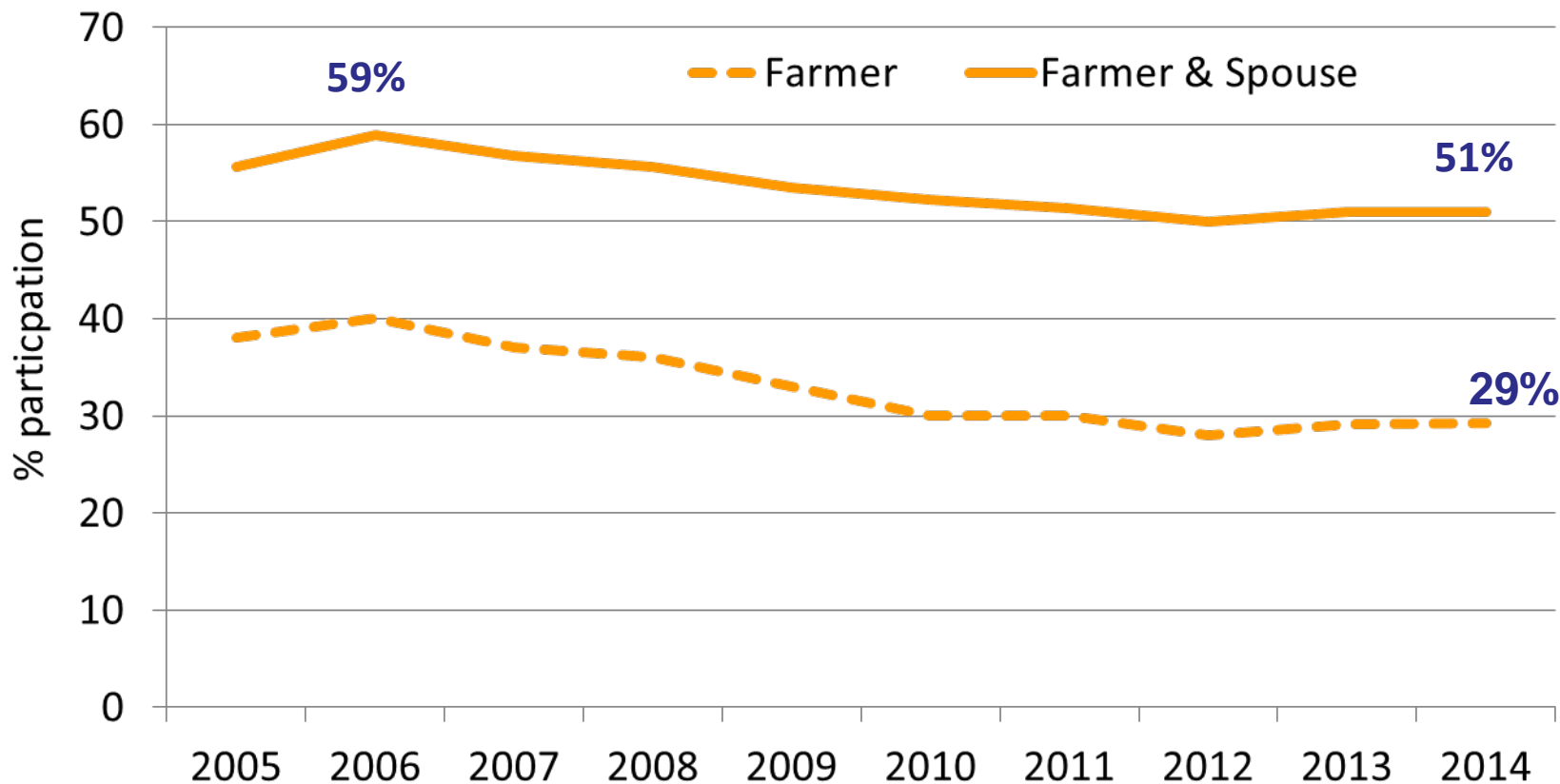
Farm Household Demographics

Age of Farmer and Off-farm Employment

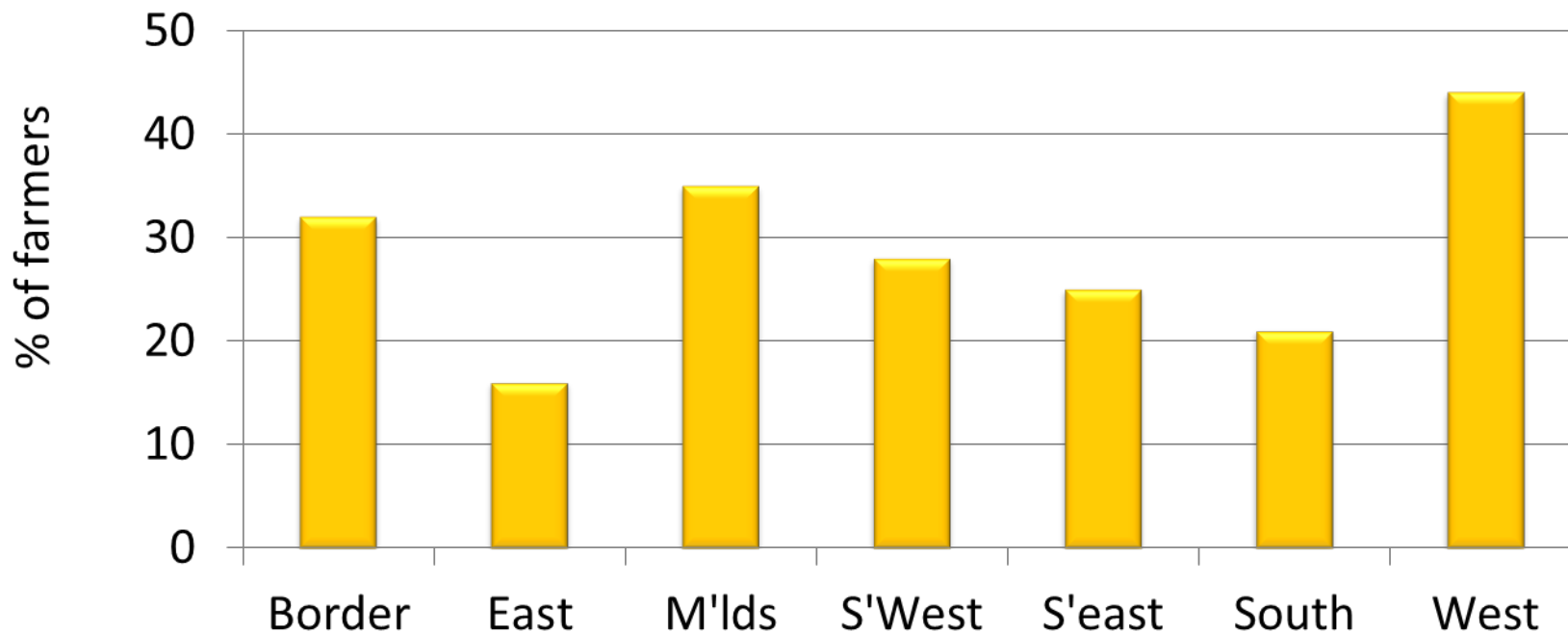
- 64% of farms demographically viable
- 23% of farm households have a pension



Off-farm employment 2005 to 2014



Off-farm employment by holder 2014



Conclusions

The Teagasc National Farm Survey 2014

€26,974

Average
Farm Income

↑ 6%



Recovery from
fodder crisis

Market
Output



€65,355

Subsidies



€18,859

Costs



€57,239

Farm Income by System

↑ 9% €68,877

↓ 1% €28,468

↑ 24% €14,551

↓ 12% €13,834

↑ 8% €10,271

Farm Numbers by System

Dairy



15,654

Tillage



6,651

Sheep



12,195

Cattle Other



25,674

Cattle Rearing



15,707

Farm Households



51% have off-farm employment



57
Average farmer age

70 cows average dairy herd

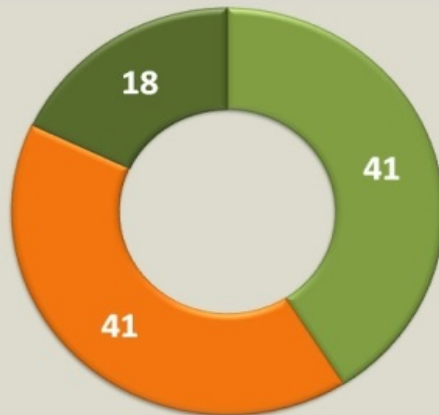


27 cows average suckler herd



47 hectares average farm size

Income Distribution



■ <€10,000 ■ €10 to 50,000 ■ >€50,000

Southeast most profitable & largest farms



Subsidies as a percentage of Income



The Teagasc National Farm Survey has been in operation for over 40 years. It is a member of FADN, an EU wide network of similar surveys. These preliminary estimates for 2014 are based on a sub sample of 798 farms