DIVERSIFICATION

At the heart of Killeen Farmhouse Cheese are the 200 goats who supply the milk from which this multi award-winning cheese is made on the farm near Portumna in south Galway. All the grass and silage on which the goats feed is grown here, supplemented by meal mixed on-site, containing beans, peas, beet pulp and oats.

Anne Kinsella
Teagasc Rural Economy Development Programme

This Galway producer makes the award-winning Killeen Farmhouse Cheese

“...the goats are healthier and they produce more milk.”

The goats get 1kg of meal along with fresh grass, out of that they produce 3.5l of milk per day.

Marion and Haske
Marion, one of four siblings, grew up on a dairy farm just south of Amsterdam. She had worked on a cheese farm in the Netherlands for seven years while at second level and in college. Marion met Haske, her now business partner, through a mutual friend in 1990. Setting up a cheese-making business formed the basis of their early discussions. Marion came to join Haske in Ireland in 2001. After attending agricultural college in the Netherlands, Haske had moved to Ireland in 1990 when he was just 18, starting his dairy goat enterprise with 20 goats on eight acres. In 2007 he bought additional land at the “height of the boom”. The farm now extends to 50 acres.

Dairy goat production is unpredictable, says Marion: “At the time the market for goats’ milk was extremely bad. On some occasions we could not sell the milk and had to dispose of it.” To grow the business and maintain a steadier income, they thought it safer to make cheese. From her previous work experience, Marion knew how...
to set up a cheese plant. In those early days, although Marion already had a good knowledge of cheese-making, she consulted Eddie O’Neill, artisan food specialist at Teagasc. “His advice was most helpful,” she says.

Marion also references a cheese-making course which one of her Teagasc, Moorepark.

Participants gained “a complete overview of how to make cheese, including the hygiene aspect, which was very useful and practical”.

A further advantage of the course, Marion cites, is that as part of her HACCP plan she needs to prove that staff are completing such training. “Documenting that they have attended such relevant training is most important.”

Cheese-making
Cheese-making began at Killeen in 2004. At first only some of the milk produced on the farm was used. Now all of it goes into cheese. The cheese at Killeen is semi-hard, made from pasteurised goat’s milk. It’s aged for two months, with cheese wheels weighing around 5kg, available in plain or fenugreek.

“All Killeen cheeses are made with traditional rennet, as it ensures the best quality,” says Marion.

Year-round production
At Killeen, they use staggered kidding so that milk production is all-year round. Kidding happens in two main periods, which occur between February and the end of May. Kids are left on the goats for three to four days. From April to the end of October there is sufficient milk for cheese production five days a week. From November milk production declines and cheese production is restricted to three days a week. Over winter this reduces further to two days for a period of six weeks.

An inspector from the Department of Agriculture, Food and the Marine inspects the cheese production unit every two months and takes samples of the cheese. It is a very rigorous process. Irish standards are very high and this is certainly good for the cheese business.

Her cheese storage area has reached capacity, so Marion cannot produce much more than she is currently making. The cheese is certainly in demand but she feels goats’ cheese would be even more popular if people were a bit more adventurous.

A recent media post in the UK hailed Killeen as the standout winner in a taste test, it said of the Galway cheese “a smooth and creamy cheese”; “if you think you don’t like goats’ cheese you have to try this.”

Business relationships
Haske has been predominantly the farm manager, while Marion is in charge of the cheese production unit. This is how it has been since the beginnings in 2004.

“We fall in and out of the various roles assisting on both sides of the house, as required,” says Marion.

In recent times, Haske has been recovering from orthopaedic surgery, so Marion has been running both the farm and the cheese unit with assistance from staff.

“I firmly believe that I have been afforded the same opportunities in life as anyone, male or female,” says Marion. “As I was saying to my sister recently, to me there is no difference in being a woman. I can do the same as anyone, or hopefully even better.”