

## Stage 2.1 Where are you now?

### Stock

Cow numbers	
Milk sales per cow (kg milk solids/cow)	
No. of replacements 0-1 years	
No. of replacements 1-2 years	
No. of other Livestock Units	
Number of animals and value to be sold to finance plan	

### Land

Land – owned (ha)	
Leased land and length of lease(s)	<b>Ha            yrs</b>
Milking platform (ha)	
Whole farm stocking rate (LU/ha)	
Milking platform stocking rate (LU/Ha)	

### Grass Growth (tick)

	Don't know	low	avg.	high
% farm soil sampled in last four years				
Soil P, K status				
Soil pH status				
Soil type/ drainage requirements				
% farm reseeded in last four years				

### Facilities (tick)

	short	ok	excess
Housing for current stock			
Slurry storage for current stock			
Parlour for current cows			
Grazing infrastructure			

### Labour and farm information

Number of years you will continue dairy farming	
Labour units on the farm	
	<b>Tick if 'Yes'</b>
Discussion group member	
HerdPlus member	
Annual cash flow budget and monthly recording	
Teagasc Profit Monitor completed	
Written action plan(s) completed	

### Financial

What is current total cost of production per litre?	
How much cash is available for future investment?	
What are the current farm repayments per year?	
When will these repayments be finished?	